

C. Nicholas McKinney Jr.
Assistant Professor of Economics
Rhodes College

Curriculum Vitae

Address: Rhodes College
Department of Economics and Business Administration
2000 North Parkway
Memphis TN, 38112-1690

Telephone: (901) 843-3566 (office)
(901) 759-7063 (home)

Email: mckinneyn@rhodes.edu

Education: Ph.D., Economics, Texas A&M University, August 2001
B.S. in Business Administration (*magna cum laude*), Centenary College
of Louisiana, May 1997
B.A. in Economics (*magna cum laude*), Centenary College of Louisiana,
May 1996

Dissertation: *Essays on Bounded Rationality*
Committee: John Van Huyck (chair), Raymond Battalio, Qi Li and Jane
Sell

Fields of Interest: Behavioral Economics, Experimental Economics, and Applied
Microeconomics

Teaching Experience: Econometrics, Department of Economics and Business Administration,
Rhodes College, Fall 2006-present
Senior Seminar in Economics, Department of Economics and Business
Administration, Rhodes College, Spring 2004-present
Statistics for Business and Economics, Department of Economics and
Business Administration, Rhodes College, Spring/Fall 2003-present
Game Theory (T.A.), Department of Economics, Texas A&M
University, Spring 1999 and 2000
Principles of Macroeconomics, Department of Economics, Texas A&M
University, Summer 1999 and 2000
Principles of Microeconomics, Department of Economics, Texas A&M
University, Summer 1998 and 2001

Professional Experience: Assistant Professor, Department of Economics and Business
Administration, Rhodes College, Fall 2003-present
Post-Doctoral Research Fellow, Computer Lab for Experimental
Research, Harvard Business School, Fall 2001-Summer 2003
Research Assistant, Economic Research Laboratory, Texas A&M
University, Fall 1997-Summer 2001
Designed and directed a program for experiments in the classroom,
Texas A&M University, Summer 1997-Spring 1999

Research Assistant, Department of Economics, Texas A&M University,
 Fall 1996-Spring 1997
 Economics Internship, Southwestern Electric Power Co., Shreveport LA,
 Spring-Summer 1995

Service:

Institutional Review Board-Chair, Rhodes College, Fall 2007-present.
 Social Science representative for the Undergraduate Research and
 Creative Activity Symposium, Rhodes College, Spring 2007
 Rhodes Institute for Regional Studies, Rhodes College, Summer 2006
 Institutional Review Board, Rhodes College Fall 2004-Spring 2007
 Standards and Standing Committee, Rhodes College, Fall 2005-Spring
 2007
 Peer Reviews for: *The Journal of Economic Behavior and Organization*
 and *Experimental Economics*.

Journal Publications:

“Efficiency of Exotic Wagers” with Marshall K. Gramm and Douglas H.
 Owens. Forthcoming in *Applied Economics*
 “What Do Bettors Want? Determinants of Parimutuel Betting
 Preference” with Marshall K. Gramm, Douglas H. Owens, and Matt
 E. Ryan. Forthcoming in the *American Journal of Economics and*
Sociology.
 “The Effect of Late Money on Betting Market Efficiency” with Marshall
 K. Gramm. Forthcoming in *Applied Economic Letters*.
 “Estimating Bounded Rationality and Pricing Performance Uncertainty,”
 with John B. Van Huyck. Forthcoming in *The Journal of Economic*
Behavior and Organization, April 2007.
 “Does Seeing Deeper Into a Game Increase One’s Chance of Winning?”
 with John B. Van Huyck. *Experimental Economics*, September 2006.
 “The Collapse of a Medical Labor Clearinghouse (and Why Such
 Failures are Rare),” with Muriel Niederle and Alvin E. Roth. *The*
American Economic Review, June 2005
 “Teaching Auction Strategy Using Experiments Administered Via the
 Internet,” with John Asker, Brit Grosskopf, Muriel Niederle, Alvin
 E. Roth, and Georg Weizsäcker. *The Journal of Economic*
Education, Fall 2004
 “The Publication Patterns of the Top Economics Departments,” with
 Nicholas G. Rupp. *The Eastern Economic Journal*, Fall 2002, 523-
 38
 “Economist Salaries: Differences Across Genders and Academic
 Institutions,” with Elizabeth L. Rankin. *Southwestern Economic*
Review, Spring 1998, 91-104

Other Publications:

“What Do Bettors Want? Determinants of Parimutuel Betting
 Preference” with C. Nicholas McKinney, Douglas H. Owens, and
 Matt E. Ryan, in L. Moss (ed.), *Perspectives on Gambling, Lotteries,*
Wagers and Casinos, Blackwell Publishing, pp. 1-28.
 “Experimental Economics” with Alvin E. Roth (encyclopedia article),
The Social Science Encyclopedia, Edition 3, Adem Kuper and
 Jessica Kuper (editors), London, Routledge

“The Collapse of a Medical Labor Clearinghouse (and Why Such Failures are Rare),” with Muriel Niederle and Alvin E. Roth. *National Bureau of Economic Research Working Paper 9467*, January 2003

Working Papers:

“Ah-Ha! Learning Shortcuts and Rules of Thumb while Playing Complex Games of Perfect Information.” with John B. Van Huyck
 “Dirty Work Revisited” with Dee Birnbaum
 “Does Playing Against an Error Prone Opponent Influence Learning?” with John B. Van Huyck
 “The Impact of Experienced Subjects in Experimental Economic Research”
 “Pay and Performance: Are Major League Baseball Players Paid Their Worth?” with Chris France (Rhodes class of 2004).
 “Predicting First Year Performance: A Fresh Look at College Prediction Models” with Lynn Keathley (Rhodes class of 2006)
 “Role Negotiation across an Occupational Status Hierarchy” with Dee Birnbaum

Grants & Awards:

Junior sabbatical funded by the Mellon Foundation, Spring 2008
 2005 Rhodes College Faculty Development Grant \$7500
 2004 Rhodes College Faculty Development Grant \$6310

Professional Presentations:

“Ah-Ha! Learning Shortcuts and Rules of Thumb while Playing Complex Games of Perfect Information.” Presented at:

- The University of Nevada at Las Vegas, February 15, 2007.

“A Case Based Approach to Learning in Strictly Competitive Games of Perfect Information,” Presented at:

- Southern Economic Association Annual Meetings in Washington DC, November, 2005

“The Collapse of a Medical Labor Clearinghouse (and Why Such Failures are Rare),” Presented at:

- Theory and Experimental Workshop, Texas A&M University, November 12, 2004
- Rhodes College, March 6, 2003
- University of St. Thomas, March 3, 2003
- Loyola Marymount University, January 30, 2003
- Appalachian State University, January 24, 2003
- The Behavioral and Experimental Economics Workshop, Harvard University/Harvard Business School, December 3, 2002

“Does Seeing Deeper into a Game Increase One’s Chance of Winning?” Presented at:

- University of North Carolina-Charlotte, January 23, 2006
- University of Memphis Weekly Seminar, February 25, 2005.
- Public Choice Meetings in San Antonio, TX, March 9, 2001
- Theory and Experimental Workshop, Texas A&M University, March 2, 2001
- Southern Economic Association Annual Meetings in Washington D.C., November 12, 2000

“Does Playing Against an Error Prone Opponent Influence Learning?”

Presented at:

- Mellon Intercollegiate Economics Conference, Vassar College, June 8, 2004
- Public Choice Meetings in San Diego, CA, March 22, 2002
- Southern Economic Association Annual Meetings in Tampa, FL, November 17, 2001

“Estimating Bounded Rationality and Pricing Performance Uncertainty.”

Presented at:

- Behavioral and Experimental Economics Workshop, Harvard University/Harvard Business School, October 9, 2001
- University of Arkansas, January 2001
- Texas Lone Star Conference, University of Texas, October 14, 2000
- Economic Science Association Annual Meetings in New York City, NY, June 17, 2000
- Public Choice Meetings in Charleston, SC, March 10, 2000
- Theory and Experimental Workshop, Texas A&M University, October 15, 1999

“The Impacts of Using Experienced Subjects in Experimental Economic Research,” Presented at:

- Missouri Valley Economic association annual meetings, Kansas City, MO, October 27, 2005
- Mellon Intercollegiate Economics Conference, Rhodes College, June 10, 2005
- Southern Economic Association Annual Meetings in New Orleans, LA, November 23, 2004

Professional Societies:

American Economic Association
 Southern Economic Association
 The Association of Private Enterprise Education